



WHERE COMMUNITY AND SPIRIT MEET

TO WHOM IT MAY CONCERN,

In January 2016, the City of Kirkwood, Missouri retained SCS Engineers to conduct a solid waste cost of services and rate study for the City's solid waste system. SCS developed a Pro Forma rate model, which enabled SCS to make financial performance projections for the upcoming planning period (FY 2016-2021) for the Solid Waste Division and model different possible rate structures. In addition to the rate study, SCS reviewed the overall operations of the City's solid waste collection system and made recommendations for improvements to our operations.

Marc Rogoff was the SCS project manager. Marc spent several days onsite observing our operations and interacting with the staff. During this time period Marc acted as an extension of our staff, which is unlike the typical consultant-client relationship. This interaction, and his knowledge of the solid waste industry, allowed the City to gain a better insight into developing a more efficient and cost effective service.

The City has taken a major step towards implementing SCS's recommendation by phasing out the City's commercial solid waste collection program. Through SCS's evaluation it was shown that the residential program was supplementing the commercial programs' inefficiencies.

I would highly recommend SCS Engineers to other municipal solid waste programs because of their knowledge of the industry and their ability to provide the hard facts of operational deficiency in a positive, hopeful perspective. If you have any questions, please contact me at (314) 822-5846 or bensinwe@kirkwoodmo.org.

Sincerely,



William E. Bensing Jr.
Director of Public Services