

## STEPHEN E. SMITH, SENIOR ESTIMATOR

### Education

**Penn State Erie, The Behrend College**

**B.S. in Mechanical Engineering, Graduation Date: May 2004**

### Professional Experience

Mr. Smith brings 18 years of experience to the Field Services Construction Group. He is proficient in reviewing plans and specifications and preparing take-offs, specializing in Landfill Cell Construction, Landfill Closure Construction, Landfill Gas Collection and Control Systems, and Municipal Water and Wastewater Transmission Systems.

As Senior Estimator Mr. Smith is responsible for supervising and coordinating estimating function for the group. Generally is the lead on quantity surveys, cost estimates and proposals for construction projects including preparing material take-offs, obtaining material and subcontractor quotes, estimating manpower and equipment requirements, preparing detailed cost estimates, attending pre-bid meetings, and proposal writing.

### Significant Projects

*Rail Replacement for the Port Authority of Allegheny County, Mt. Lebanon, PA* Onsite and office management of the project to replace the rail in the Mt. Lebanon Tunnels, including negotiating & issuing purchase orders, scheduling labor, equipment, and subcontractors, scheduling material deliveries, maintain safety, preparing and negotiating change orders, and attending meetings with client, engineers, and inspectors.

*Landfill Partial Closure for the Harrisburg Authority, Harrisburg, PA*

Complete proposal preparation including takeoff, solicitations for subcontractor and material needs, and labor and equipment needs. Onsite and office management of the project to install a partial cap on the landfill at the Harrisburg Incinerator, including negotiating & issuing purchase orders, scheduling labor, equipment, and subcontractors, scheduling material deliveries, maintain safety, preparing and negotiating change orders, and attending meetings with client, engineers, and inspectors.